FY2022



Fiscal Year 2022 (July 1, 2021 – June 30, 2022)

BY: KENNY FELTON



Table of Contents

| Board | 1 |
|---|-----------------------|
| Background | 1 |
| Who is Texas Music Partners? | 1 |
| What Do We Do? | 1 |
| Student Programs Error! | Bookmark not defined. |
| When and Where Do We Do This? | 2 |
| Why Are We Doing This? | 2 |
| Fiscal Year 2022 | 3 |
| STEAM Program | 3 |
| Live Music in the Schools Program | 3 |
| Looking Ahead | 4 |
| Teacher/Mentor Program | 4 |
| High School Audio - Video Program | 4 |
| Financial Report | 5 |
| Financial Report FY2021 | 5 |
| FY2022 Donors | 7 |
| Sustaining Members | 7 |
| Members | 7 |
| How You Can Help Support Texas Music Partners - Individuals | 9 |
| Advocate | 9 |
| Volunteer | 9 |
| Throw a Party! | 9 |
| Raise Funds Online | 10 |
| Donate | 10 |
| What your Donation Accomplishes | 11 |



| | Make Your Gift Go Further | 12 |
|------|--|----|
| | Donating Online | |
| | Donating by Mail | 12 |
| | Future Gifts | 11 |
| Busi | nesses - How You Can Help Sponsor Texas Music Partners | 12 |
| Н | ow Will Your Sponsorship Be Used? | 12 |



Board

<u>Kevin Guico</u> – Board Chair <u>Angela Nazworth</u> – Board Vice-chair Ryan Miller – Board Secretary <u>Sadiq Mohammed</u> – Board Member

Executive Director: Kenny Felton

Background

Who is Texas Music Partners?

Our Mission

Using music as a foundation, Texas Music Partners helps children find their lifelong creative passion while empowering young thinkers to take innovative approaches to problem-solving and gain confidence in themselves as they grow into adulthood.

We do this by promoting music: on its own, through other arts, and through academics. Our goal is to show students how to think positively and learn from life's challenges. This will allow our students to gain experience and succeed as they get older. Learning from these experiences will continue to help them succeed when they enter tomorrow's workforce.

We offer our programs at no cost to the learning institutions that use our services so we can reach more students.

What Do We Do?

Texas Music Partners accomplishes our mission in different ways with the following programs.

- 1. <u>STEAM Program</u> Our STEAM courses are where the T in technology and the A in arts are put into play in S**TEA**M. Students spend too much time using smartphones and tablets for entertainment only and many don't realize what powerful tools these "gadgets" are. Texas Music Partners uses tablets to show students other things that can be done with these devices and still have fun! This is currently an after-school program.
- 2. <u>Thinking Outside the Box</u> These courses help keep students thinking creatively and stay positive. Thinking outside the box is important to learn early, so students can continue to develop when they become young adults and have to compete with the rest of the world.



3. <u>Live Music in the Schools</u> – Many young students don't know where the music they are listening to comes from. Others may be interested in a music career but don't know what it's like or where to start.

The Live Music in the Schools program promotes the history of music that was founded, or popular, in American society and how it influenced society of the day. Then we try and show them how this music influences the music they are listening to now. This music includes jazz, blues, rock & roll, and R&B. TMP goes into the music classes and teaches students about that year's theme. Then we bring professional musicians into the schools to perform for the students. We encourage students to try band, orchestra, and choir.

When and Where Do We Do This?

Texas Music Partners offers these projects to public, private, charter schools and the occasional summer camp for kids from grades 3-12. TMP's busiest time is during the school year, when we come into the schools to teach these courses and to perform for the students.

Why Are We Doing This?

There are a number of reasons why these projects can help Central Texas communities and help get school kids more focused to stay in school:

- Helps students channel and "exercise" their creativity.
- Offering at-risk students something that might interest them and work towards by staying in school.
- Keeps the creative process in mind, when choosing a career.
- Incorporating the <u>STEAM</u> approach (Science, Technology, Engineering, Arts & Math),
 TMP helps students develop creative teamwork and problem-solving skills to help keep
 up with the rapidly changing challenges of the future job market, they will be walking
 into.
- Brings families and friends together with outings to see and record live music.
- Helps local businesses with these family outings.
- Helps promote local live music.
- Shows the student how to *pay it forward* by offering pictures, or a video back to musicians to help them promote their band.



Fiscal Year 2022 (Jul. 1, 2021-Jun. 30, 2022)



As we came out of the COVID-19 shutdown of 2020 and 2021, schools started going back to inschool classes and Texas Music Partners was asked to come in, starting in the summer of 2021 to help teach summer school courses at the elementary school level.

STEAM Program

During the 2021-22 school season Texas Music Partners was able to teach 165 elementary students at 6 schools, through the ACE after-school program. Each class size was limited to about 15 students per class to accommodate for the number of tablets available for each student and for individual attention. We could have handled more demand but we needed more teachers. A training program for teachers is in the planning stages and expected to be implemented in the spring semester 2022-23.

Live Music in the Schools Program

This fiscal year, Texas Music Partners was able to implement, for the first time, its *Live Music in the School* program. Texas Music Partners performed for approximately 250 students in 2 elementary schools at the end of the school year.



Looking Ahead

Teacher/Mentor Program

A new program is under development and should be available in the spring semester of 2022-23. The *Teacher/Mentor* program is a free program that will help education majors at UT and Texas State work with an experienced teacher to get OJT training by going into the classroom to get real experience teaching kids in our after-school STEAM program. The *Teacher/Mentor* program lasts one semester and should give college upperclassmen and grad students training and experience in a real classroom setting, with individual mentoring throughout the semester. Some of these college students who successfully complete the course may be asked to continue working with TMP until they get a full-time position as a teacher at a school district.

High School Audio - Video Program

We at Texas Music Partners have had an idea, for a while, to put together an audio/video program at the high school level to train students about music and technology through videography, sound reinforcement and sound recording. Each course is much more involved than our usual courses so we are taking this slow and steady to get it right.

As a prerequisite, we are currently putting together a physics course called *Fundamentals of Wave Propagation* to give students a foundation to move ahead with the other courses. The textbook for this course should be finished by January of 2023.



Financial Report

FY2022 saw an increase in personal donations and one small grant. We continued to do our best to keep expenses down so we can start FY2023 with enough money to start hiring more teachers as we grow and to pay our teacher/mentors and musicians. Texas Music Partners is gaining momentum and we need to work on staying ahead of the game, financially, to serve the schools requesting our services and to fulfill our mission.

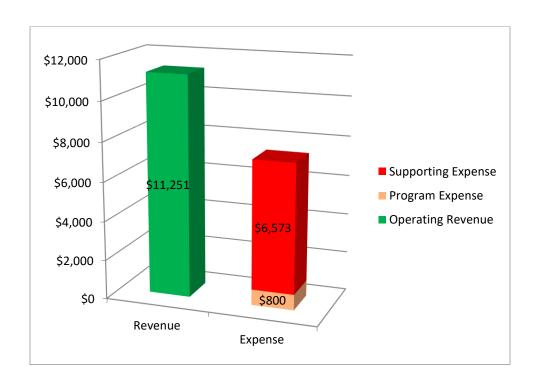
Financial Report FY2021

| Thianelar Report I I Zoz I | | |
|--------------------------------|------------|----------|
| Operating Revenues | FY2022 | FY2021 |
| Contributions | \$11,001 | \$8,589 |
| Contributed goods and services | \$0 | \$180 |
| Grants | \$250 | \$5,500 |
| Total Operating Revenues | \$11,251 | \$14,269 |
| Operating Expenses | | |
| | | |
| Program Expense | | |
| Cost of courses | \$0 | \$0 |
| Cost of musicians | \$800 | \$0 |
| Total Program Expense | \$800 | \$0 |
| Supporting Expense | | |
| Management & general | \$4,784 | \$5,107 |
| Fundraising | \$1,789 | \$175 |
| Total Supporting Expense | \$6,573 | \$5,282 |
| Total Operating Expense | \$7,373 | \$5,282 |
| Net Receipts | \$3,878 | \$8,987 |

Condensed Statement of Activities

FOR THE FISCAL YEARS ENDING JUNE 30, 2021 AND JUNE 30, 2022







FY2022 Donors

Individual

Sustaining Members

When an individual's total donations of at least \$100 are given annually, for 2 or more consecutive years, donors are recognized as the following members:

Gold Sustaining Member: \$1,000 to \$2,499

Vicky Felton Lauren Mikol

Silver Sustaining Member: \$500 to \$999

Cynthia & Kenny Felton

Recognized Sustaining Member: \$100 to \$249

Randy Larkin Joe McCreary Waverley Morice

Members

When an individual's total annual donations of at least \$100 are given within in one year, donors are recognized as the following members:

Gold Member: \$1,000 to \$2,499

Kelley Higgins

Silver Member: \$500 to \$999

Uwe Nahuina

Bronze Member: \$250 to \$499

Kevin Guico

Ohana Charitable Trust Angela Nazworth

Recognized Member: \$100 to \$249

Roxanne Rios Ryan Miller Amy Pandit Sadiq Mohammed Keith Cronin Mike Mellinger Bob & Marilyn Hartman Kim Kafka Nykky Dante



How You Can Help Support Texas Music Partners - Individuals

Advocate

If you share a passion for the future of our children's education, please spread the message about what Texas Music Partners is doing. Contact your local community leaders, school administrators, music/art teachers, PTO's/PTA's, parents, friends and let them know there is an organization trying to make a creative difference in a student's life!

Volunteer

If you have the time and some expertise, TMP can use the help. We are a young organization and we can use the following types of volunteer leaders:

- 1. Board Members We currently have a full Board but we are always looking for quality candidates. If you are interested in becoming a Board member, please fill out the application here.
- 2. Committee Members We can't do this alone! We need committee members to help plan and implement actions that will help move us forward by getting us into more schools to reach more students and informing the community what we are doing. For more information on becoming a committee member, click here. If you are interested in being on a committee, please fill out the application here.

3. Volunteers

- a. We need peer teams to help us with our virtual fundraising drives. If you would like to have fun and help TMP by forming a team to help raise money online, please contact us here.
- b. Come help us with our Spring Fling Party in early May!

For questions, contact TMP at info@texasmusicpartners.org.

Throw a Party!

Do you like to entertain? Do you like the feeling of putting something together that will wow your guests? Are you frustrated with the current social distancing situation? How about overcoming that frustration by throwing a virtual fundraising party with your friends while helping keep creativity in a child's life and helping them to succeed as an adult? If you and your friends have been vaccinated, why not sponsor an in-person fundraising party or an event and



invite your guests to have fun while helping a good cause? Check out some fun ideas on our website!

Raise Funds Online

Here's how it works: Texas Music Partners has a few online fundraisers each year, or you can create your own. Form a team of friends and colleagues and get together to promote your fundraiser, online. Get with other teams to compete, or just compete amongst yourselves. Ask your friends, associates, co-workers, etc., to make a contribution for your cause and see how much money you can raise.

The online fundraisers Texas Music Partners usually plans each year are:

- 1. Amplify Austin (First Thursday in March)
- 2. Facebook Fundraiser (Summer)
- 3. Giving Tuesday (Nov/Dec)

If interested or for more information on how to have a fundraising party, contact us at info@texasmusicpartners.org.

Donate

You the donors, we are your biggest fans! You help us make a difference with your generous donations and show us that you believe in our mission. We appreciate all our donors because frankly, we can't do this without you.

Making a one-time gift is greatly appreciated, but please consider an affordable monthly donation. Becoming a monthly member does a great deal more to help us accomplish our mission and you will barely notice it coming out of your account.

Here is an example:

Annual Gift

Mrs. Betty Jones makes an annual donation of \$50 \$50 Mrs. Jane Smith makes a monthly donation of \$10 \$120

By donating just \$10 a month Mrs. Smith has more than doubled the amount Mrs. Jones donated enabling TMP to do much more while making a very small impact on Mrs. Smith's bank account. Of course, increasing your recurring donation only compounds the good that can be accomplished and a recurring payment can be changed or canceled at any time.



What your Donation Accomplishes

The average cost of a student attending one of TMP's courses: \$8.40
The average cost of a student attending a TMP performance: \$2.44

Think of how much you would pay to take a course, or attend a concert? If you donated just a fraction of that amount, monthly, you could impact many more students.

Make Your Gift Go Further

Do you work for a company that offers matching gifts? Many companies sponsor a matching gifts program and will match charitable contributions made by their employees. If your company offers a matching gifts program, your contribution to Texas Music Partners could be doubled, or even tripled.

Donating Online

If you wish to donate online, please go to http://www.texasmusicpartners.org and click on the donate button in the upper right–hand corner of the page. If you wish to do this on your phone or tablet, the donate button is below the text (keep scrolling).

Check the "Make this a monthly donation" box if you wish to become a monthly member. You can change, or cancel a recurring payment anytime in your PayPal account settings.



Donating by Mail

If you wish to send a check, please make checks payable to Texas Music Partners and mail to:

Texas Music Partners P.O. Box 299 Kyle, TX 78640

Future Gifts

Make sure that Central Texas students get the best education, and that creativity is a part of it through a bequest to Texas Music Partners. Contact info@texasmusicpartners.org for information or to indicate that you have already included TMP in your estate plans.

Businesses - How You Can Help Sponsor Texas Music Partners

While Texas Music Partners strives to become one of central Texas' best institutions for building creative thinkers, we want to build a partnership with each of our sponsors. TMP will advocate



for you by letting our donors and web page viewers know you are a responsible and socially conscious business worthy of their consideration. Just as we need a donor base to accomplish our mission, we understand you need a customer base and if we work as a team, we can both succeed.

How Will Your Sponsorship Be Used?

Business donations to Texas Music Partners can benefit our mission in two ways:

- 1. Directly, by investing in our mission.
 - 1. Direct donations (i.e. annually, quarterly, monthly)
 - 2. Matching gifts for our fundraising events
 - 3. Matching challenge for our fundraising events
- 2. Indirectly, by investing in our fundraising campaigns to support our mission through monetary, or in-kind donations.

Every sponsor's tax-deductible dollar we use, for fundraising purposes, has the opportunity to bring in an additional \$2-\$4 dollars in donations, so your sponsorship will have more impact supporting our programs than any other donor. Any sponsored donations that may be left over, from fundraising efforts, will go directly to our mission of helping central Texas students find a passion in music and the arts alongside technology. These passions can manifest into interesting careers, avocations, or hobbies related to music, the arts, and our next generation of creative thinkers and problem solvers, for a more advanced and productive future. For more information on how your business can help make a difference to central Texas kids, click here or contact us at info@texasmusicpartners.org.



As always, we appreciate and thank you for your support!